



Congratulations to Our Newly Certified DBEs!

CAY KENDRICK DESIGN

Graphic Design, interpretive display, environmental documentation, and technical writing for support of planning, design, and public outreach phases. Professional scientists and interpretive designers offering 25 years experience in environmental and communication solutions.

Location: 34 Spar Circle, Yarmouth, ME 04096

Contact: Cay Kendrick ★ Phone: (207) 846-0981 ★ E-mail: caykend@maine.rr.com

SCHONEWALD ENGINEERING ASSOCIATES, INC.

Consulting Geotechnical Engineer with 23+ experience. Offering geotechnical, stormwater, erosion & sediment control, solid waste & other geoenvironmental/civil engineering services. Subsurface investigations; geotechnical instrumentation design, installation, and monitoring/reporting; soft soil issues (stability, settlement); soil/ground improvement; geotechnical, earthwork, and geosynthetics, analysis, design & construction documents; solid waste and stormwater permitting; construction quality control/quality assurance; OSHA HAZWOPER trained.

Location: 129 Middle Road, Cumberland, ME 04021

Contact: Isabel (Be) V. Schonewald, P.E. ★ Phone: (207) 829-5226 ★ E-mail: be@schonewaldengineering.com

TITO MASONRY & CONSTRUCTION

Brick, block, masonry restoration; stucco, Dryvit, retaining walls, light excavation, stairs, poolsides, patios, fireplaces, stone, glass block & more.

Location: 1909 Congress Street, Portland, ME 04102

Contact: Moravia (Tito) Drice ★ Phone: (207) 899-1839 ★ E-mail: moraviad@yahoo.com

WORKSHOPS COMING SOON!

- QuickBooks Basics
- QuickBooks Beyond Basics
- Bonding
- MaineDOT Overhead Rate

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DBE Needs Assessment

The Annual Needs Assessment will be sent to all DBEs in October. Your input is valuable since our programs, workshops and networking opportunities are based on what DBEs have requested. Please take the time to give us feedback - we need to know what will help your business succeed.

DBE NEWS



VOLUME 4, ISSUE 3

FALL 2009

3rd Annual Maine Business Matchmaker Transportation, Construction & Government Contracting

Hosted by DBE Supportive Services
and supported by the MaineDOT

Thursday, November 12, 2009
7:30 a.m.- 3:00 p.m.

Augusta Civic Center
76 Community Drive
Augusta, Maine

Registration is now open. For more information visit www.mainedbe.org or contact Melody Weeks at (207) 942-6389 or mweeks@emdc.org.

ARRA Bonding Assistance Program

Under a new \$20 million program announced by the U.S. Secretary of Transportation Ray LaHood on August 31, 2009, Disadvantaged Business Enterprises (DBEs) can apply to be reimbursed for bonding premiums and fees incurred when competing for or performing on transportation infrastructure projects (this includes all modes of transportation) funded by the American Recovery and Reinvestment Act (ARRA). This reimbursement program applies to a subcontract or prime contract at any level in the construction project. The intent of the program is to help those small businesses who traditionally have less working capital to be more competitive.

Under this program the DOT will directly reimburse DBEs the premiums paid to the surety company for performance, payment or bid/proposal bonds. The range of the premium fee is usually between 1-3% of the total bond amount. If the DBE also obtains a bond guarantee from the Small Business Administration's Surety Bond Guarantee Program, the DOT will also reimburse the DBE for the small business principal fee of 0.729% of the contract price. Only qualified bonds obtained from August 28, 2009 to September 8, 2010 are eligible. The program will end on September 8, 2010 or when the \$20 million has been disbursed.

For more information, please contact DBE Supportive Services at (207) 942-6389.

Schedule of Events

November 12, 2009
Augusta Civic Center
Business Matchmaker

December 1, 2009
EMCC, Bangor
QuickBooks Basics

December 8, 2009
EMCC Bangor
QuickBooks Beyond Basics

January 21, 2010
MaineDOT Building
Part 1, Bonding
Part 2, MaineDOT Overhead Rate

Tuition Reimbursement

Do you need training or further education in a field that will benefit your business? Through our tuition reimbursement program, DBE Supportive Services assists Maine certified DBEs with attaining the education and training they need to succeed. What is the tuition reimbursement program? The program provides reimbursement for pre-approved courses from institutions of higher education or professional training. To receive reimbursement the following criteria must be met:

- You must apply for and receive approval of the course in advance.
- The course must directly benefit your business growth.
- You must successfully complete the pre-approved course.

For more information or to request the pre-approval form, contact us with the information regarding the course you are interested in.

Business Matchmaker 101

Maine Business Matchmaker 2009 is a unique event where small businesses, including women-, veteran- and minority- owned businesses, prime contractors and consultants along with government buyers of goods and services come to meet one another. Everyone is gathered together for the day with the sole purpose of creating business opportunities. Prime contractors, consultants and government procurement agencies register ahead of time and list the types of products and services that they are interested in acquiring. This early registration allows the small business owners the opportunity to determine in advance those primes/agencies they wish to meet.

Here are a couple of tips to help prepare for the day:

1. Make sure that your business brochure and business cards are up-to-date. If you need help, DBE Supportive Services will assist you in developing a product sell sheet, rack card or brochure to promote your business. Your promotional piece should contain your company information, contact numbers, and it should be concise.
2. Make sure the information on your website is current and accurate before you give out the address.
3. Have your "elevator speech" ready! What's an elevator speech? It's the 5 minute promotion about your company, what you do and what projects you have worked on previously.

Arrive promptly, registration begins at 7:30 a.m. At registration you will be handed a layout map of the meeting room which will allow you to determine where to go to sign up for each meeting. At 8:00 a.m. you will enter the room and sign up on sheets located at each table. For your reference, you will maintain a copy of your personal sign up sheet to record your meeting times. Be prepared since you have only 10 minutes with each company before the timer will sound, signaling you to move on to the next business. Plan wisely and choose companies that will want to use your business.

If you have empty time slots, use the time to network with others or visit the display booths around the room. Following lunch there will be a panel discussion with prime contractors, consultants and a MaineDOT representative regarding the bidding process. This will be a great opportunity to hear directly from the contractors that you want to do business with.

Contact DBE Supportive Services at (207) 942-6389 if you have questions or would like assistance with your marketing materials. Registration opens on October 1st.



Networking Opportunity

The Maine Better Transportation Association's Annual Transportation Conference will be held on Thursday, December 3, 2009 at the Augusta Civic Center. Take advantage of this opportunity to network with a variety of individuals in the transportation industry. For the day's events, please visit www.mbtaonline.org.



DBE Supportive Services Contact:

EMDC, 40 Harlow St.
 Bangor, ME 04401

Ph: (207) 942-6389
 Fax: (207) 942-3548

■ Melody Weeks
 Project Manager
 Ext. 3245
mweeks@emdc.org

Website:
www.mainedbe.org

MaineDOT website:
www.maine.gov/MaineDOT

Staff Changes

Jennifer Dumond, our DBE Supportive Services Administrative Assistant, has left to begin a career in the medical field. We wish her much success!

Rachael Chambers, Assistant Project Manager, has resigned. As you may know she had a son in June and she has decided to stay at home with him. We wish her and her family the best!

Melody Weeks has joined DBE Supportive Services as Program Manager. A Maine native, she has nine years of marketing experience and five years experience in construction services.



Upcoming MaineDOT Projects



| Projects Under Advertisement (As of DATE) | | | | |
|--|------------------------|---------------------------|--|--|
| Attention to all Contractors & Suppliers: The latest bid packages cannot normally be purchased prior to the advertising date given on the notice to contractors. | | | | |
| Bid Date | PIN(s) | Municipality | Location | Work Type |
| 10/28 | 016123.50 | Trenton | Acadia Welcome Center | Construct a Bus Maintenance Facility |
| 10/7 | 013124.00 013125.00 | Yarmouth | Route 88 | Highway Rehabilitation |
| 10/7 | PH20090916PS | Region 5 | Various Locations in Region 5 | Pumping Services |
| 10/7 | 012717.00 014309.00 | Brooks | Route 139 | Highway Reconstruction & Culvert Replacement |
| 10/6 | LAP20090909WS | Lincolnville | Lincolnville | Repair Wave Screen & Partial Replacement of Piles, Walers & Boards |
| 9/30 | PH20090916SP95 | Hampden, Houlton & Medway | Interstate I-95 | Snow Plowing & Ice Control at 5 Rest Areas |
| 9/30 | PH20090916SPR2 | Region 2 | Various Locations | Snow Plowing & Ice Control |
| 9/30 | 015980.00 | Gray | Route 100 Approx. .03 miles north of Dutton Road | Strut replacement |
| 9/30 | 017567.00 | Augusta | Western Avenue at Memorial Circle | Pavement Markings & Signing |

For additional information on these and other projects go to:
<http://www.maine.gov/mdot/comprehensive-list-projects/project-information.php>

MaineDOT's Plan for Using the Transportation Funds in the American Recovery and Reinvestment Act of 2009 (ARRA)

The website <http://www.maine.gov/mdot/tigergrants/index.htm> has background information and potential projects for which MaineDOT will use federal transportation economic recovery resources. The site is updated regularly and includes information on the following projects:

- Bi-State Memorial Bridge Project
- Caribou Connector Project
- Eastport Gateway Rail Project
- Northern Tier Rail Preservation Project
- Mountain Division Rail Project
- Revitalizing Maine's Ports

